

**FY 2022 ANNUAL REPORT**



**Junior Achievement™**  
of Greater Washington



## WHO WE ARE

Junior Achievement of Greater Washington is the premier school system advisor and implementer of equitable, rigorous, scaled and sequenced future-readiness curricula and experiences. We partner with school systems to bring our unique programming to every student from middle school through high school. We engage global, national and local business leaders in meaningful and authentic interactions with students. And we recruit and train thousands of volunteer mentors from our community to provide consistent guidance, insights and support. Together, we inspire and impact over 51,000 students in the region every year.

## OUR POSITION

We are changing the game for our region's youth with relevant, experiential education for the real world.

Our visionary philosophy and innovative hands-on approach is shaped by a passionate collective of the nation's educational thought leaders, business front-runners and civic leaders who come together as role models, partners and volunteer mentors to ensure that students are prepared to make informed decisions about their education, career choices and financial futures.

## OUR MISSION

Junior Achievement of Greater Washington inspires and prepares young people to succeed in a global economy.

## OUR VISION

We envision a world in which young people have the skillset and mindset to build thriving communities.

## OUR PROMISE

*Access = Opportunity:* We provide every student equal access to relevant and experiential education, community mentors and global business leaders so that they can confidently pursue the real-world opportunities that matter most to them.





As the world continues to change, we remain committed to preparing every student to succeed in today's ever-changing global economy with unique, relevant and experiential curriculum. It is through your continued support that we were able to make a lasting impact to over 51,000 students across the Greater Washington area.



## KEY HIGHLIGHTS

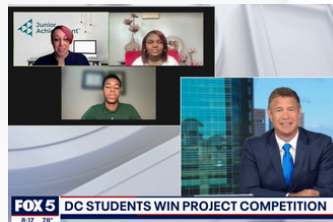


JA Worldwide has been nominated for the 2022 Nobel Peace Prize. [read more.](#)



3DE 9th graders from Ballou Senior High School visited the National Museum of African American History and Culture and competed in the Delta Air Lines case challenge supported by our local volunteer partner Ally - [read more.](#)

JA Entrepreneurship Summit competition winners interview with WTTG Fox 5 DC - [read more.](#)



Students from JA Cyprus were among the 13 teams that competed during the 2022 JA Entrepreneurship Summit at University of Maryland in College Park - [read more.](#)

- JA alumni earn **20%** more than the general population.
- **89%** of 3DE students outperform their peers on academic assessments.
- **71%** of students in 11th grade reported an increase in financial confidence due to the JA Finance Park Simulation.
- JA alumni are **2.5x** more likely to start a business.





Every JA program is designed to help students gain a better understanding of the real world around them and prepare them to succeed in an ever-changing economy.



## JA Finance Park®

JA Finance Park is an innovation in experiential education designed to engage middle school students for life and work in the real world. From goal-setting to saving, budgeting, shopping and bill paying, students explore our "mini-cities" and experience what it really takes to successfully navigate today's complex economy.

Guided by adult volunteer mentors, the simulation helps students grasp the implications of their "financial decisions" as they experience making real-life financial decisions. [Learn more.](#)

JA Finance Park locations: Prince George's County, Montgomery County, and Fairfax County.



JA Company Program is an immersive entrepreneurship experience. This program is more than small business and lemonade stands. Our dynamic curriculum, hands-on experiences and authentic business community engagement help high school students develop the skills, mindset, relationships and core competencies to take control of their futures. [Learn more.](#)



3DE by Junior Achievement reengineers the high school experience to better reflect the dynamic pace of activity and interconnectedness of life beyond the classroom walls. From school structure to curriculum design and teacher development, 3DE is a comprehensive model, grounded in authentic, project-based application through interdisciplinary case studies.

Pilots in three Greater Washington schools and locations across the country have shown the 3DE model improves school outcomes and creates a path for students to post-secondary success. Junior Achievement of Greater Washington is ready to expand 3DE to up to 10,000 public school students in the region so they will be prepared for every dimension of life and work. [Learn more.](#)



## JA ENTREPRENEURSHIP SUMMIT

The JA Entrepreneurship Summit is an intensive "startup boot camp" where high school students are challenged to design ready-to-launch, socially-conscious businesses. The experience culminates in a pitch presentation to a panel of esteemed business leaders. [Learn more.](#)



*"JA Finance Park is a very good program that can help students of all ages!"*

*Alex, 8th Grade, JA Finance Park Fairfax County*



## DC

Ballou Senior High School  
Cardozo Education Campus  
Georgetown University McDonough School of Business  
Roosevelt STAY Opportunity Academy

## MD

### MONTGOMERY COUNTY

A. Mario Loiederman Middle School  
Argyle Middle School  
Benjamin Banneker Middle School  
Briggs Chaney Middle School  
Cabin John Middle School  
Earle B. Wood Middle School  
Eastern Middle School  
Forest Oak Middle School  
Francis Scott Key Middle School  
Gaithersburg Middle School  
Hallie Wells Middle School  
Herbert Hoover Middle School  
John Poole Middle School  
John T. Baker Middle School  
Julius West Middle School  
Kingsview Middle School  
Lakelands Park Middle School  
Martin Luther King Jr. Middle School  
Montgomery Village Middle School  
Montgomery Virtual Academy of MCPS  
Neelsville Middle School  
Newport Mill Middle School  
North Bethesda Middle School  
Odessa Shannon Middle School  
Parkland Middle School  
Redland Middle School  
RICA  
Ridgeview Middle School  
Robert Frost Middle School  
Roberto Clemente Middle School  
Rocky Hill Middle School  
Rosa Parks Middle School  
Saint Raphael School  
Shady Grove Middle School  
Silver Creek Middle School  
Silver Spring International Middle School  
Sligo Middle School  
Takoma Park Middle School  
Thomas W. Pyle Middle School  
Tilden Middle School  
Westland Middle School  
White Oak Middle School  
William H. Farquhar Middle School

### PRINCE GEORGE'S COUNTY

100 Black Men of Prince George's County, Inc  
Accokeek Academy  
Andrew Jackson Academy  
Beltsville Academy  
Benjamin D. Foulois Creative and Performing Arts Academy  
Benjamin Stoddert Middle School  
Benjamin Tasker Middle School  
Bladensburg High School  
Bowie High School  
Buck Lodge Middle School  
Central High School  
Charles Carroll Middle School  
Charles Herbert Flowers High School  
Chesapeake Math & IT Academy Public Charter School - North  
Chesapeake Math & IT Academy Public Charter School - South

Croom Vocational High School  
Crossland High School  
Dora Kennedy French Immersion School  
Dr. Henry A. Wise, Jr. High School  
Drew-Freeman Middle School  
DuVal High School  
Dwight D. Eisenhower Middle School  
Eleanor Roosevelt High School  
Ernest Everett Just Middle School  
EXCEL Academy Public Charter School  
Fairmont Heights High School  
FIRE NSBE Jr.  
Frederick Douglass High School  
Friendly High School  
G. James Gholson Middle School  
Green Valley Academy at Edgar Allen Poe  
Greenbelt Middle School  
Gwynn Park High School  
Gwynn Park Middle School  
High Point High School  
Hyattsville Middle School  
Imagine Andrews Public Charter School  
Imagine Foundations at Leeland Public Charter School  
Imagine Foundations at Morningside Public Charter School  
Imagine Lincoln Public Charter School  
Isaac J. Gourdine Middle School  
James Madison Middle School  
John Hanson Montessori School  
Judith P. Hoyer Montessori School  
Kenmoor Middle School  
Kettering Middle School  
Largo High School  
Laurel High School  
Martin Luther King Jr. Middle School  
Maya Angelou French Immersion School  
Nicholas Orem Middle School  
Northwestern High School  
Oxon Hill High School  
Oxon Hill Middle School  
Parkdale High School  
PGCPS Online Campus  
Potomac High School  
Robert Goddard Montessori School  
Samuel Ogle Middle School  
Samuel P. Massie Academy  
Stephen Decatur Middle School  
Suitland High School  
Surrattsville High School  
Tall Oaks High School  
Thomas G. Pullen K-8 Creative and Performing Arts School  
Thomas Johnson Middle School  
Thurgood Marshall Middle School  
Walker Mill Middle School  
William W. Hall Academy  
William Wirt Middle School

## VA

### ARLINGTON COUNTY

Accenture, plc  
Saint Ann School  
Saint Thomas More Cathedral School  
The Basilica of Saint Mary  
Williamsburg Middle School

### FAIRFAX COUNTY

Burke School  
Chantilly High School  
Cooper Middle School

Franklin Middle School  
Frost Middle School  
Glasgow Middle School  
Hayfield Secondary School  
Herndon Middle School  
Holmes Middle School  
Irving Middle School  
Junior Achievement of Greater Washington  
Katherine Johnson Middle School  
Key Middle School  
Kilmer Middle School  
Lake Braddock Secondary School  
Langston Hughes Middle School  
Liberty Middle School  
Longfellow Middle School  
Luther Jackson Middle School  
Montrose School  
Nativity School  
Our Lady of Good Counsel School  
Poe Middle School  
Rachel Carson Middle School  
Robinson Secondary School  
Rocky Run Middle School  
Saint Ambrose School  
Saint Bernadette School  
Saint Michael School  
Saint Timothy School  
Sandburg Middle School  
South County Middle School  
South Lakes High School  
Stone Middle School  
Thoreau Middle School  
Twain Middle School  
Whitman Middle School

### FALLS CHURCH CITY

Congressional School of Virginia  
Mary Ellen Henderson Middle School

### LOUDON COUNTY

Saint Theresa School

### MANASSAS CITY


All Saints Catholic School

### STAFFORD COUNTY

Saint William of York School

### WINCHESTER CITY

Sacred Heart Academy



*Junior Achievement is the only experiential learning program embedded in our area school systems.*



Statement of Financial Position - June 30, 2022

**CURRENT ASSETS**

Cash	\$ 4,024,160
Investments	<u>1,080,643</u>
Grants and Accounts Receivable	475,650
Other Receivables	4,140
Prepaid Expenses	<u>66,688</u>
Total Current Assets	<u>\$ 5,651,281</u>

Assets

**PROPERTY AND EQUIPMENT**

Finance Park – Fairfax County	\$ 4,017,262
Finance Park – Prince George's County	<u>3,240,742</u>
Finance Park – Montgomery County	2,083,183
JA Discovery Center Building	257,152
Equipment	1,072,162
Furniture	<u>739,461</u>
Total	\$ 11,409,962
Less Accumulated Depreciation	<u>3,539,955</u>
Property and Equipment, Net	<u>\$ 7,870,007</u>

**OTHER ASSETS**

Long Term Grants Receivable	\$5,729
Deposits	<u>19,959</u>
Total Other Assets	25,688

**TOTAL ASSETS**

\$ 13,546,976

Liabilities and Net Assets

**CURRENT LIABILITIES**

Accounts Payable and Accrued Expenses	\$ 151,111
Contract Liabilities	1,475
Current Maturities of Long-Term Debt	420,448
Current Portion of Deferred Rent	<u>15,850</u>
Total Current Liabilities	\$ 570,884

**LONG-TERM LIABILITIES**

Long-Term Debt	\$0
Deferred Rent	<u>9,495</u>
Total Current Liabilities	9,495

**TOTAL LIABILITIES**

580,379

**NET ASSETS**

Without Donor Restrictions	\$ 12,400,597
With Donor Restrictions	<u>566,000</u>
Total Net Assets	\$ 12,966,597

**TOTAL LIABILITIES AND NET ASSETS**

\$ 13,546,976



# VOLUNTEER PARTNERS

FY2022 Annual Report



100 Black Men of Prince George's County, Inc

ABCD & Company

Accenture, plc

Ally Financial, Inc.

Amazon

Amazon Web Services

AON

Apple Federal Credit Union

Arby's

Arc Aspicio

AT&T Inc.

Brighton Jones

Capital One

CBRE

Clark Construction Group, LLC

Custom Ink

Deloitte

DrFirst

E\*TRADE Financial

Educational Systems Federal Credit Union

EY

Fannie Mae

Freddie Mac

Freddie Mac Foundation

Future Business Leaders of America

Gaithersburg-Germantown Chamber of Commerce

Georgetown University McDonough School of Business

Grant Thornton LLP

Howard University

Howard University School of Business

HSBC

ICI

Investment Company Institute Education Foundation

KPMG LLP

Leidos

M&T Bank

M2 Strategy, Inc.

MGM National Harbor

MOMNetwork

Morgan Stanley

Navy Federal Credit Union

Nestle USA

Northern Trust

Pepco

PNC Bank

PricewaterhouseCoopers

PwC

Robert Half International

rp3

RSVP - Volunteer Fairfax

Salesforce

Southern Management Corporation

State Farm Insurance

The Carlyle Group

The Home Depot, Inc.

The Justin Company

Truist

United Bank

United Parcel Service, Inc.

UnitedHealthcare

Volavox

VW Credit, Inc.

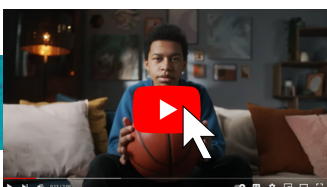
Washington Gas

Washington Suburban Sanitary Commission

Wells Fargo

WesBanco

Wood Partners



Be a [#GameChanger](#) and volunteer at JAGW! [Learn more here.](#)





**Junior  
Achievement**<sup>™</sup>  
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